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# **AEO (Authorised Economic Operator)**

Internationally recognised quality mark demonstrating the company's role in international supply chain is secure and their customs controls and procedures are efficient and compliant.

# A/H (Airline Handling)

A range of services provided to airlines, usually by specialised handling agents or ground service providers. These services are essential for the efficient and safe operation of flights.

### **Alliance**

Ocean alliances are groups of ocean freight carriers who agree to pull their respective fleets of vessels to extend their geographic coverage and service offerings.

# **Air Freight**

Goods transported by aircraft. Usually the quickest method of shipping internationally.

# B

### **Back Load**

A load transported on the return journey of a delivery vehicle.

# **BAF (Bunker Adjustment Factor)**

Also known as bunker surcharge. A sea freight surcharge applied by the carrier that represents fluctuations in oil prices.

### **BIFA (British international freight association)**

The UK trade association for freight forwarders. BIFA provides freight, customs, air cargo security and dangerous goods training for the industry.

# **Bill of Lading (B/L or BOL)**

Official shipping document containing details about the shipment. The reason of this document to the intended recipient of goods is representative of transfer of ownership. So it is often held until final payment is complete. The original paper B/L or

electronic release (see Telex Release) is required for the delivery of goods.

**Bunker** the name given to the oil used to fuel ocean vessels.



### **CAF (Currency Adjustment Factor)**

Also known as Currency Surcharge. A sea freight surcharge applied by the carrier that represents fluctuations in exchange rates.

# Cargo

Goods for transportation by air, sea or road.

### **Carrier Alliance**

A vessel-sharing agreement to allow carriers to extend their services and geographical coverage.

# **CBF (Cubic Feet - FT3)**

Cubic Feet. Non-metric unit used to calculate volume in the US, Canada and the UK.

### **CBM (Cubic Metre - M3)**

Cubic Metre. Unit used to calculate volume. One cubic metre is equal to 100cm x 100cm.

# **Certificate of Origin (C of O, Form A)**

Official document certifying the country the goods originated from, usually issued or signed by the appropriate Government Department, Chamber of Commerce or Embassy of the exporting country. Not always required but having one can lower the payable import duties of some countries.

## **CFR (Cost and Freight)**

With CFR terms the seller's invoice will include the cost of the goods plus the cost of transporting the goods to the port of discharge (not including local charges). Although CFR terms can appear to be a good option, the buyer has little control over the shipping process and the associated costs.

### **CFS (Container Freight Station)**

Carrier facility/warehouse where LCL (Less Than Container Load) shipments are stored.

### **CHIEF System**

The Customs Handling of Import and Export Freight system. Allows importers, exporters and freight forwarders to input customs information electronically, calculate duties, taxes and check for errors. Also identifies which consignments require examination of goods or documentation.

### **CIF (Cost, Insurance and Freight)**

The same shipping terms as CFR, plus a marine insurance policy also paid by the seller.

# CIF Felixstowe (Cost, Insurance and Freight Felixstowe)

CIF terms on the basis of the destination port being Felixstowe UK. As with CFR and CIF, these terms can be less favourable for buyers, meaning less control and unexpected fees.

### **CIP (Carriage and Insurance Paid)**

CIP terms indicate the same seller responsibilities as CPT (cost to port of discharge, responsibility to delivery to carrier) but with the additional inclusion of maritime insurance.

### **CISF (China Import Service Fee)**

A hidden cost that can occur when goods are sent on CFR or CIF shipping terms.

### **Clean Bill of Lading**

A receipt issued after inspection by the carrier, confirming that the goods were received undamaged and in the correct quantity.

A foul bill of lading indicates that goods were received in poor condition or with items missing.

### **CMR**

# (Convention relative au contrat de transport international de marchandises par route)

A standard document used when transporting goods via road internationally which is signed at delivery to show proof of delivery.

### **CMR Convention**

The agreement between EU countries which sets out the rules by which transport by road is regulated in Europe.

### **Claused CMR**

A signed CMR but with a comment noting missing goods or damage to goods in transit.

### **Commercial Invoice**

A document containing information about the goods, typically including type, quantity, price of each product and terms of sale. Also shows the buyer and seller details. Used to declare goods to Customs and to calculate the payable duties and taxes. Completion and submission is the responsibility of the signatory (sender of the goods).

### **Commodity Codes**

Commodity codes are used to classify goods for import and export, to ensure the right amounts of tax, VAT and duty are paid. You can find commodity codes using the online Trade Tariff at GOV.UK.

# **Consignee (Cnee)**

Usually the buyer. The person or company responsible for receiving the goods.

### Consignment

The shipment. A batch of goods being delivered from consignor (usually the seller) to consignee (the receiver of goods, usually the buyer.)

# **Consignment Sale** (also Consignment Contract)

Under the terms of a consignment contract, the consignee sells the goods on behalf of the consignor, on a commission basis. The consignor retains ownership of the goods until they're sold, with any unsold goods usually returned.

### **Consignor (also Consigner)**

Usually the seller. The person or company that retains original ownership of goods until transferred to the consignee (usually the buyer).

### **Container**

A standardised metal box typically measuring either 20ft or 40ft in length, for the purpose of shipping cargo. Containers are designed to be easily moved between modes of transportation. Most commonly a dry storage, general purpose container – although other types of container are available. Usually provided and owned by the shipping line as part of its service.

### **CPT (Carriage Paid To)**

CPT shipping terms indicate that the seller bears all costs of transporting goods to the port of discharge. The seller's responsibility for the goods, however, ends on delivery to the carrier at a named place. Can be used for all modes of transports including air and sea.

### **Cross Dock**

The immediate unloading of one vehicle and reloading onto another.

### **Curtain-Sider**

Trailer with curtains which can be pulled back for loading/unloading.

# **Customs Duty**

Goods sent from outside of the EU to the UK may be subject to Customs Duty, except in case where the value is below £135, or the actual duty payable is less than £7. This may change when the UK is no longer an EU member.



### **DAP (Delivered at Place)**

Very similar terms to DAT, with the difference that the buyer is responsible for unloading the goods at the named place of delivery. Buyer assumes responsibility from the point of unloading the goods, including import customs clearance, duties and taxes. Can be used for all modes of transport.

### **DAT (Delivered at Terminal)**

With DAT terms the seller is responsible for delivery to the named terminal at the destination port, unloading ready for buyer/carrier collection and export customs clearance - after which, the buyer is responsible for all costs from the point of delivery, including import customs clearance, duties and taxes.

### **DDP (Delivered Duty Paid)**

DDP terms indicate that the seller is responsible for carriage and delivery to a named place, including clearing for import, all applicable taxes and duties. The buyer's responsibility for the goods begins as they are received from unloading at destination.

### **DDU (Delivered Duty Unpaid)**

A term indicating that the consignee must pay local duties and taxes at the agreed delivery point.

### **Deferment**

A deferment account is a bank account held with Customs to pay the relevant duties and VAT. An importer can set up their own deferment account with HMRC or use the deferment account of an import agent/customs broker (usually for a charge).

# **Demurrage**

A charge applied by the carrier for having to hold a freight vehicle or container for longer than arranged. Can sometimes occur when a full container takes longer than the allotted three hours to unload.

### **Devanning**

Also known as unstuffing, unloading or unpacking, is the process of removing cargo from a container.

# **Dock Receipt**

Issued by a carrier to confirm receipt of a shipment at the expected dock or warehouse facility. The dock receipt transfers accountability for the cargo from the shipper to the carrier, and is useful in ensuring goods arrived at the right location and on time.

# **Dress Hanger Container**

Container with the facility to transport clothing items without folding. Usually used for luxury items such as evening and bridal wear.

### **Dunnage**

Loose materials used to support cargo and keep it in position in the container during transportation. Also used in the ship's hold to prevent cargo from moisture and contamination. Examples include wood, paper, burlap and inflatable air bags.

### **Duties and Taxes**

Customs duties and taxes may be payable when importing and exporting goods, and vary from country to country.

### **Duty**

A tax applied to imported and exported goods by the Customs authority of a country. If you're importing or exporting within the EU, there's no duty payable. When importing and exporting to and from non-EU countries you may be able to claim some or all of the amount payable back through a duty relief scheme.



# **EORI (Economic Operator Registration and Identification number)**

Is used by UK Customs to keep a record of imported and exported goods, and required by all businesses within the EU when importing or exporting commercial cargo (not goods for private use) from or to a destination outside of the EU. This number is required for a commercial

invoice, when submitting an electronic export declaration, and when using the CHIEF system. If using a courier or freight forwarder, an EORI number is needed, which takes up to three days to arrive once applied for online.

### **ETA (Estimated Time of Arrival)**

Used to indicate what time and date the ship is expected to arrive at its destination port.

### **ETB** (Estimated Time of Berthing)

Used to indicate what time and date the ship is expected to berth at its destination port. Usually seen in the pre-arrival notifications sent to ships.

# **ETC (Estimated Time of Completion)**

Used to indicate the time and date the ship is expected to complete its cargo operations in port. Usually seen on arrival reports sent to ship owners.

### **ETD (Estimated Time of Departure)**

Used to indicate what time and date the ship is expected to leave port. Usually seen on shipping schedules and arrival reports.

### **ETS (Estimated Time of Sailing)**

Sometimes used instead of ETD (Estimated Time of Departure). Indicates what time the ship is expected to set sail.

# **Excise Duty**

Excise duty (or excise tax) is charged at the current rates when importing tobacco, alcohol. hydrocarbon oil and biofuels from outside of the EU. Goods moving within the EU should have excise duty already included in the price.

### **Export Licence**

Some items require a government-issued export licence before they're shipped internationally. Whether you need an export licence depends on the country you're exporting from, the destination, the type of goods and the end use. In the case of exporting from the UK, most goods don't require a licence, but it's the exporter's responsibility to ensure this is in place if needed.

## **EXW (Ex Works)**

EWX terms indicate that the buyer is responsible for collecting the goods from the seller and accepts all onward arrangements, costs, risks and liabilities.



# **FAS (Free Alongside Ship)**

FAS terms require the seller to place the goods alongside the carrier vessel at the port of export, and be responsible for all risk, cost and export customs clearance. The buyer takes responsibility from goods loading onto the vessel onwards.

### **FCA (Free Carrier)**

FCA terms indicate that the seller is responsible for the goods and costs, up to delivery to the buyer's chosen carrier at a named location - often a terminal, warehouse or transport hub. The seller is responsibility ends at export clearance. If the named location is the seller's place of business then they are responsible for the loading of the goods. At all other named locations the buyer is responsible for loading.

### **FCL (Full Container Load Shipment)**

FCL refers to one 20 or 40ft container filled with cargo, and is the standard set by the ISO (International Organisation for Standardisation).

### FCL/LCL

One sender but more than one recipient per container; The container is uploaded at the CFS in the destination port or destination country.

### **Feeder Vessel**

A small vessel that moves goods a short distance to and from port, linking smaller ports that have less traffic to bigger ports. Usually used when a shipper wants to use a port that the 'mother vessel' doesn't serve. Feeder vessels collect shipping containers from ports and transport them to container terminals where they're loaded onto bigger vessels or other means of transportation.

### **FEU (Forty-Foot Equivalent Unit)**

Inexact method of measuring a ship's capacity for carrying cargo and the handling capacity of container ports. Refers to the size of a standard 40ft container unit.

### **Flat Racks Container**

Container without the two side walls or a roof. Available with both fixed and collapsible end walls. Used for oversized cargo.

### **Flatbed**

A type of open trailer.

### **Flexi Tank Container**

Container with a flexible tank inside. Used to transport non-hazardous liquid. Can carry between 10,000 and 24,000 litres, depending on the chosen container size.

### **FOB (Free On Board)**

FOB terms indicate that the seller and the buyer have fairly equal responsibility for all costs, risks and liabilities associated with transporting the goods. The seller is responsible up to the arrival to board the ship, including charges at the loading port. The buyer is responsible from loading onwards, until the goods reach their final destination. FOB is usually the recommended option for importers and buyers as it allows greater control over costs.

### **Free-Trade Zone**

A type of special economic zone (an area where the business and trade laws are different to the rest of the country) where non-prohibited goods can be stored, handled, used for manufacture or re-exported, without customs intervention. While in a free-trade zone, taxes and duties aren't applicable. The purpose of a free-trade zone is to make buying and selling goods easier and cheaper, and they're mostly found in developing countries as an economy-boosting measure.

### **Freight**

Goods that are transported, usually in bulk, from one place to another. Freight can be carried by land, sea or air.

### **Freight Forwarder**

A freight forwarder is an independent company that will take care of the shipping process on your behalf. They will typically take care of all aspects of shipping, including ensuring the correct documentation is completed. They may also offer a variety of wraparound services, including product sourcing, packing, unpacking, warehouse storage and end-point delivery.

## **FTL (Full Truck Load)**

Refers to a shipping method where an entire truck is dedicated to a single shipment. This means the truck is fully loaded with goods from one customer, heading directly to one destination.



### **HAWB (House Air Waybill)**

A document issued by a freight forwarder to a shipper as a receipt for the goods being transported.

### **HBL (House Bill of Lading)**

Common type of Bill of Lading issued by the freight or cargo forwarder to each exporter/customer.

### **High Cube (HC or HQ)**

Container taller than the standard 8ft 6in (102 inches). The usual height is 9ft 6in.

# **IATA (International Air Transport Association)**

Trade Association for the world's airlines. Sets global standards for airline safely, security, efficiency and sustainability. Also provides training in all aviation-related sectors.

### **ICS (Institute of Chartered Shipbrokers)**

Professional body for the commercial shipping industry worldwide. Offers qualifications including Foundation Diploma, Advanced Diploma and PQE (Professional Qualifying Exams).

### **IMO (The International Maritime Organisation)**

A specialised agency of the United Nations that is responsible for measures to improve the safety and security of international shipping and to prevent marine pollution from ships.

#### **Incoterms**

Incoterms are an internationally recognised set of instructions that are used in the global

transportation of goods. They define the division of responsibility between the Shipper (usually the supplier/consignor) and the Consignee (usually the buyer). The terms dictate which party is responsible for the risks, costs and liabilities associated with the shipment at each stage of the shipping process.

### **Import Duty**

A tax collected on imports by the Customs authorities of a country. This is typically calculated based on the value of the goods.

### **Import Licence**

Some items require a government-issued import licence before they're brought into the country. In the case of importing into the UK, most goods don't require a licence, but it's the importer's responsibility to ensure this is in place if needed.

### **Insulated Container**

Container used to maintain the temperature of the goods inside. Dry ice or bubble wrap can be used to achieve the required effect. Often used by food, pharmaceutical and biotech industries, where maintaining the correct temperature of a shipment is essential.

# K

# **Kerbside Delivery**

The standard delivery terms for a shipment, unless agreed otherwise. The delivery truck will be parked at the premises of the recipient and the recipient is responsible for unloading.

L

### **LCL (Less than Container Load Shipment)**

LCL refers to a shipment that doesn't fill one 20 or 40ft standard container. The container is therefore filled with cargo from multiple consignees. On arrival at the destination port the goods are deconsolidated (separated) at a container freight station (CFS). LCL costs more to ship per unit of freight than FCL, but may be the cheaper option for small shipments.

### LCL/FCL

More than one sender but one recipient per container - the container is loaded at the CFS in the country of departure and shipped right through to recipient.

### Line-Haul

Inter regular transport from one city or distribution centre to another national air transport association. Local charges The charges payable to a terminal, local tax authority and/or government, when importing or exporting goods. It's important to know what local charges you're responsible for when calculating the cost of shipping goods.

### LOLO (Lift-on/lift-off)

A charge to load or unload cargo or when using merchant haulage.

### LTL (Less Than Truck Load)

Refers to a shipping method used for transporting relatively small freight that does not require an entire truck's capacity. In LTL shipping, multiple shipments from different customers are consolidated into one truck, which allows businesses to share transportation costs.



### **Main Deck**

Loading on the main deck (generally freight aircraft).

### **Marine Insurance**

Covers loss or damage to a ship and its cargo.

### **Master Air Waybill (MAWB)**

A document for the individual consolidated shipment or direct consignment.

# **MBL** (Master Bill of Lading)

Common type of Bill of Lading issued by the shipping company or carrier to the freight or cargo forwarder.

### **Merchant Haulage**

The inland movement of a container by the consignee directly using their nominated haulage contractor.

# **MSDS (Material Safety Data Sheet)**

A form containing information regarding hazardous cargo, including guidance on how it needs to be handled during shipping.



### **NES (National Export Service)**

The National Export Service (NES) is used by exporters to electronically declare their intent to export to non-EU countries. It's part of the CHIEF system.

# **Notify Party**

The person or company that is indicated on the Bill of Lading for notification of the ship's landing at its destination. Usually the Consignee.

### **NVOC (Non-Vessel Operating Carrier)**

A company operating a goods shipping service using space it has hired on another company's ship, often a freight forwarder.



### **OBNI (Overseas Business Networks Initiative)**

A known as the British Chamber of Commerce Global Business Network - is designed to support British companies looking to export to 41 high growth and emerging markets worldwide. The practical services offered focus on driving and encouraging export growth.

# **OOG (Out of Gauge)**

Out of Gauge are loads which dimensions exceed those of a container. The shipping companies charge an OOG surcharge for lost slots. After all, wherever goods protrude, no other containers can be loaded.

### **Open Top Container**

Container that opens from the top to simplify loading and unloading of heavy, bulky, tall or awkward goods. Has removable tarpaulin and bows for a roof and allow access for a crab or crane.

# P

### **Packing List**

Contains information on the contents of a consignment. It details the contents of each package or container, often including dimensions and weight. It's completed by the shipper/seller of the goods and used by the receiver to verify the items sent. It may also be used by other agencies and parties involved with shipping.

### **Part Load**

A load too small to fill a whole trailer, normally less than half a truck load.

### **Payload**

The maximum permitted cargo that can be loaded into a shipping container, measured either by mass or weight. Includes dunnage and any other securement items.

# **POD (Port of Discharge)**

The port at which goods are o\_-loaded from the ship and discharged for collection or further onward transportation. May or may not be the final Destination Port.

### **POL (Port of Loading or Port of Origin)**

The port at which the goods are loaded onto the ship to be transported.

### **Port**

A harbour or dock where ships can load and unload cargo. Also used to describe a town or city with a harbour i.e. the Port of Felixstowe.

# **Port Handling Charge**

(also Terminal Handling Charge)
Payable to the shipping carriers to cover the handling of containers. In the UK these charges are payable per container for both import and export shipments.



#### Quota

Some countries restrict the importation of certain goods with an import quota. This refers to the amount of these goods that are allowed into a country, within a given time period. If the quota is exceeded then additional duties or restrictions may be enforced. It's the importer's responsibility to be aware of any import restrictions and ensure the right licence is in place.

R

### Rating

The maximum permitted total mass or weight of a container, including contents. You should also consider the maximum weight limits applicable in the countries of origin and destination.

### **Reefer Container**

Container that's refrigerated to keep goods at a constant temperature lower than 15 degrees. Typically used to transport food and perishable items.

### **RHA (Road Haulage Association)**

UK Trade Association for road transport and freight logistics operators. Provides training including driver development (CPC - Certificate of Professional Competence) and compliance.

### **Road Haulage / Trucking**

Goods transported by road, usually by truck.

S

**SCFI / CCFI:** Shanghai Containerised Freight Index or CCFI China/Chinese Containerised Freight Index, a type of economic transport shipping index.

# **Screening**

Additional fee levied by the forwarder for security

screening and secure transport of shipments (e.g. x-ray process, hand search etc.).

### **Sea Freight**

Goods transported by ship. Usually the most cost effective method of shipping internationally.

### Sea/Air

Journey Part Sea / Part Air. Common transit point - Dubai.

# **Security**

Security surcharge levied by the airline surcharge.

### **Shipment**

A quantity of goods shipped together, often on a single bill of lading or air waybill.

# **Shipper**

The sender of the goods. Often the Consignor.

### **Shipping Agency**

A shipping agency put agents in position in port to deal with the transactions of the ships, on behalf of the owner or shipping company. The role of a shipping agent could include the organisation and wellbeing of the crew, arranging for repairs and maintenance, and ensuring the relevant port taxes, fees and duties are paid.

### **Shipping Cost Per Unit**

The total cost of shipping your cargo, divided by the number of units sent.

### **Shipping Marks and Numbers**

Shipping marks and numbers are used on the cartons within a container for identification purposes. They're especially important in the case of shared containers (LCL shipments). They include the size and weight of the carton, the recipient and the number of the carton (i.e. 1 of 4) and sometimes also include a shape.

# **SLAC (Shippers Load Stow and Count)**

Shipping term on a Bill of Lading that indicates the shipper's responsibility for the packing of the container. It's used to protect the carrier in the event of any missing or damaged cargo.

## **Spot Freight Rates**

The price of transporting cargo from one place to another, at the time of quotation/transaction.

These fluctuate depending on the economy, supply and demand and other influencing factors.

Ongoing 'Contract Freight Rates' are the alternative.

### **Standing Trailer**

A trailer which remains on site for loading without tractor unit.

### **STC (Said To Contain)**

Shipping term on a Bill of Lading that indicates that the carrier hasn't verified the contents of a container, as declared by the shipper.

Τ

# **Tail Lift Delivery**

Goods are delivered in a truck with a tail lift on the back to enable the driver to lower them to the ground. Essential if you're expecting a delivery of heavy goods and don't have access to a forklift to get them off the vehicle.

### **Tare**

The mass or weight of an empty shipping container. Can vary depending on the type, manufacturer and age of the container.

### **Tariff Code (also Commodity Code)**

A code allocated to products for the purpose of clearing through UK customs. The code determines the percentage of duty that's payable on the product. Look up the relevant code at <a href="https://www.gov.uk/trade-tariff">www.gov.uk/trade-tariff</a>

### **Telex Release**

Term referring to the electronic handover of the Bill of Lading. Telex Release is an instant method which makes it preferable over the paper method, which involves the shipper posting the Original B/L to the Consignee for forwarding, before the goods can be released.

### **(TEU) Twenty-Foot Equivalent Unit**

Inexact method of measuring a ship's capacity for carrying cargo and the handling capacity of container ports. Refers to the size of a standard 20ft container unit.

### **TACT (The Air Cargo Tariff)**

A comprehensive reference guide used in the air cargo industry. It provides essential information and guidelines for the transportation of air freight.

### **THC (Terminal Handling Charge)**

Also known as Port Handling Charge. Payable to the shipping carriers to cover the handling of containers. In the UK these charges are payable per container for both import and export.

# Tip

To unload a trailer.

### **Tractor Unit**

A detachable engine unit of a truck.

### **Transaction Statement**

The transaction statement sets out the agreement between importer and exporter, clearly documenting terms and conditions to protect both parties.

# **Tranship**

The transfer of cargo from one ship, or other mode of transport, to another.

### **Transit Time**

The amount of time it takes for the vessel to travel between the Port of Loading and the Port of Discharge.

# **Typography (Taco)**

A device fitted to a vehicle that automatically records its speed, distance and driver hours. It is activated automatically when the vehicle is in motion.



# UKWA (United Kingdom Warehousing Association)

UK Trade Association for the logistics sector. Provides business support, training and networking opportunities to warehousing and logistics providers, manufacturers, retailers, wholesalers and suppliers to the logistics industry.

# **UKTI (UK Trade and Investment)**

Also known as the Department for International Trade. UKTI is responsible for driving British trade

across the world. A hub of information for exporters with services including tailored support, training and advice covering every area of exporting.

### **ULD**

Unit Load Device (e.g. container, pallet, etc.).

### **VAT (Value Added Tax)**

Value Added Tax (VAT) is payable to HMRC when importing goods. If you're importing to the UK from within the EU for a VAT-registered business you'll normally account for and reclaim the VAT through your VAT return. VAT-registered businesses importing from non-EU countries can reclaim VAT as input tax.

VAT may also be due when exporting within the EU, although if you're sending goods to someone who is VAT registered you may be able to sell on a zero rate basis. VAT isn't usually payable when exporting from the UK to a non-EU country, although keep in mind that each country will have its own applicable charges to consider. The HMRC website is a great resource for VAT information and calculations.

# $\bigvee$

### **Ventilated Container**

Container used to transport items that need to be protected from condensation. Small ventilation systems in the walls prevent a build-up of moisture without compromising the available space inside.

### Vessel

A ship or large boat. Used in shipping to transport sea freight.

# W

# Wharfage

A charge applied by a terminal or port to cover the cost of handling incoming and outgoing goods. This is one of the charges an importer is liable for, and is basically a fee paid for the use of the wharf.



### Yard

A haulier site.

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